

MARINA READER

LONG BEACH PARKS, RECREATION & MARINE

SLIP FEE ADJUSTMENT FOR 2007

Effective October 1, 2006, the marina slip fees will be increased by a Consumer Price Index (CPI) adjustment, consistent with the policy adopted four years ago. The Marina Reader last month contained a Marina Pricing Policy, which was developed and adopted by the Marine Advisory Commission.

Calls have been received indicating that the Policy is somewhat confusing, which it is. Basically, the Policy states the following:

- Slip fee revenue should be sufficient to recover all costs associated with running a marina, including debt service and capital expenses.
- Fees should be based on a square-foot basis, so that a slip is charged based on the square footage of "real estate" (water) it uses. In this manner, the proportional rates for a small slip and a large slip will be exactly the same.
- The same size slip should be charged the same, regardless of where in Long Beach it is located.

Using this Policy, we evaluated the rates that would be needed in FY 2007, and recognized that it would require increases too large to be feasible for a large percentage of our customers. For instance, a 50' slip in Alamitos Bay Marina (ABM) would increase 1%, while the same size slip in Shoreline Marina (SHM) would increase 28%, and the rate for an 80' slip would increase 23% in ABM and 56% in SHM.

In addition to the fee increase, your October bill will include an amount to increase your security deposit to the new monthly rate.

The CPI is a measure of the average change in prices over time of goods and services purchased. This data is provided by the U. S. Department of Labor, Bureau of Labor Statistics and is available on their website www.bls.gov. We use the change in the annual Consumer Price Index, All Urban Consumers, for the Los Angeles-Anaheim-Riverside Region, rounded up to the nearest five-cent increment.

The percentage change is calculated by the difference in the index from April of the current year minus the index for the previous year. This sum is then divided by the index from the previous year to get the percentage of the increase. The following example shows the calculation for this year's fee adjustment:

	Index April
Year 2005	201.1
Year 2006	210.5
Change in index points	9.4
Percent change	$9.4/201.1 = .0467$ or 4.67%

Finally, in accordance with the Policy, the rates for the Shoreline and Rainbow Marinas will be increased to the same rate as the rates in ABM once the construction project is completed, anticipated to be in March 2007. At that point, all slip fees will be consistent in the Long Beach Marinas, regardless of the location, which is the third Policy point mentioned above.

*Please refer to the FY 2007
Slip Fees Chart, page 3*

• tide chart •

TIDE CHART FOR SEPTEMBER 2006

	LOW TIDE				HIGH TIDE			
	AM	Ht.	PM	Ht.	AM	Ht.	PM	Ht.
1F	—	—	—	—	—	—	4:00	4.9
2Sa	12:33	0.7	(10:49	3.4)	8:19	3.5	5:25	5.3
3Su	1:18	0.1	12:18	3.1	8:19	3.8	6:28	5.8
4M	1:55	-0.4	1:14	2.6	8:36	4.2	7:21	6.3
5Tu	2:30	-0.7	2:01	2.0	8:59	4.5	8:09	6.6
6W	3:04	-0.9	2:47	1.3	9:25	5.0	8:55	6.7
7Th	3:38	-0.8	3:34	0.8	9:53	5.4	9:41	6.6
8F	4:11	-0.4	4:22	0.4	10:24	5.8	10:29	6.1
9Sa	4:44	0.1	5:13	0.2	10:57	6.0	11:20	5.4
10Su	5:17	0.7	6:08	0.2	11:33	6.1	—	—
11M	5:50	1.4	7:12	0.4	12:16	4.6	12:13	6.0
12Tu	6:24	2.1	8:33	0.6	1:27	3.8	12:59	5.8
13W	7:03	2.8	10:12	0.6	3:16	3.3	2:00	5.5
14Th	8:22	3.3	11:43	0.4	6:06	3.4	3:25	5.2
15F	10:56	3.4	—	—	7:22	3.8	5:00	5.2
16Sa	12:47	0.1	12:24	3.1	7:56	4.1	6:13	5.3
17Su	1:34	0.0	1:16	2.7	8:22	4.4	7:06	5.5
18M	2:09	-0.1	1:55	2.2	8:44	4.5	7:48	5.7
19Tu	2:38	-0.1	2:27	1.9	9:03	4.7	8:24	5.7
20W	3:03	0.1	2:57	1.5	9:21	4.9	8:56	5.6
21Th	3:24	0.3	3:27	1.2	9:38	5.1	9:27	5.4
22F	3:44	0.6	3:57	1.0	9:55	5.2	9:58	5.1
23Sa	4:03	0.9	4:28	0.9	10:13	5.3	10:31	4.8
24Su	4:21	1.3	5:02	0.8	10:32	5.4	11:05	4.3
25M	4:38	1.7	5:39	0.9	10:53	5.4	11:44	3.9
26Tu	4:52	2.1	6:24	1.0	11:16	5.4	—	—
27W	5:02	2.5	7:25	1.1	12:34	3.4	(11:44	5.3)
28Th	4:54	2.8	8:56	1.2	2:05	2.9	12:22	5.1
29F	—	—	10:40	0.9	—	—	1:27	4.9
30Sa	—	—	11:49	0.5	—	—	3:19	4.8

PHONE NUMBERS TO KEEP ON HAND

Marine Patrol Emergency
24 hours a day

(562) 435-6711 or 911

Marine Patrol
Non-emergency
during working hours

(562) 570-3216

Maintenance during
working hours

(562) 570-1582

Alamitos Bay Office

(562) 570-3215

Shoreline Office

(562) 570-4950

After office hours
(entire department)

(562) 570-3101

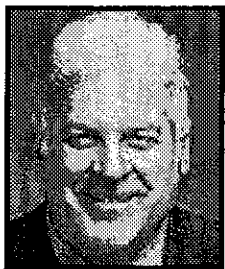
CLEAN MARINA

On June 13, the Long Beach Marinas received clean marina certification. Representatives from the Clean Marina California Program reviewed and inspected the Marinas for compliance with the programs specifications, including waste disposal, emergency plans and procedures, marina operations, and educational practices on environmental issues.

The Clean Marina Program was developed to promote clean, environmentally friendly marinas statewide. With our certification, there are now 40 marinas statewide that have been certified.

We want to remind everyone to follow the City's rules and regulations, including the environmental policies, whenever you are in the marina – and for that matter, wherever you are.

FROM THE MANAGER



By Mark Sandoval,
Marine Bureau Manager

Dog Days of Summer. This has always struck me as a negative adage, and I guess it can be if you are stuck inside on a sweltering day, or are a player or fan of a

major league baseball team with no chance at post-season play, but it can be very positive if you are out using your vessel on one or more of these beautiful Long Beach days, which I hope you are.

Last month, I printed the Slip Pricing Policy as it was developed and ultimately adopted by the Marine Advisory Commission. It is somewhat confusing, so we wrote an accompanying article in this newsletter to (hopefully) make it clearer. In addition, this newsletter contains a description of the fee changes that are part of the fiscal year 2007 budget proposal.

Once the budget is adopted by City Council, I will provide a more detailed description of the marina budget. In this edition, however, I want to provide a brief overview. The fee increases proposed for fiscal year 2007 will generate about \$850,000 of revenue, based on our current occupancy. This is a significant increase in revenue, but the fact is that the marinas have been operating in a deficit position for a couple of years. To be specific, we are estimating a loss of \$1,191,000 in fiscal year 2006, a loss of \$954,000 in fiscal year 2007, and a loss of \$1,335,000 in fiscal year 2008.

The reason for these losses is that we are borrowing funds to rebuild the marinas, while the bonds to construct the Shoreline Marina in the mid-1980s are not yet paid off. The final debt payment for the original bonds, which is over \$4 million a year, is scheduled for fiscal year 2008. Once those bonds are retired, the marina can begin to operate in a true cost recovery mode, in line with the Slip Pricing Policy.

I am providing this information because fee increases are never popular. However, I hope that you, our customers, recognize the need for a modest fee increase, particularly when the operation is operating in a deficit position and all revenues generated in the marinas are used for marina operations and capital improvements.

Finally, one of our customers called and asked that I include his dilemma in the newsletter. His dinghy disappeared, and then re-appeared in another slip in the marina. Obviously, we cannot determine if there was foul play or not, but I ask that you all respect the property of others, and do not hesitate to call the marina office to report any foul play you witness, or if someone else's property is found in or around your slip.

As always, happy and healthy boating.

We are proud to be a certified
Clean Marina, thanks for your
efforts.



As a result, the CPI fee adjustment will again be used for FY 2007 slip fees. The CPI adjustment for the period is 4.67%, and the new rates effective October 1, 2007 will be as follows:

Alamitos Bay Marina

Slip Size	Current Rate	New Rate	Difference
29 feet or less	9.15	9.60	0.45
Over 29, less than 34	10.05	10.55	0.50
Over 34, less than 44	11.10	11.65	0.55
Over 44, less than 49	12.25	12.85	0.60
Over 49, except			
Berths & Basin 8	13.35	14.00	0.65
Basin 8	18.00	18.00	0
ABM Landing Dock			
(inside Dock)	4.75	5.00	0.25
Berths 1, 2, & 3	13,695.45	14,335.05 *	639.60

Shoreline and Rainbow Marinas

Slip Size	Current Rate	New Rate	Difference
29 feet or less	8.90	9.35	0.45
Over 29, less than 39	9.45	9.90	0.45
Over 39, less than 44	9.70	10.20	0.50
Over 44, less than 49	10.35	10.85	0.50
Over 49	10.55	11.05	0.50
Wide Slip Fee	.63	.66	0.03

Rainbow Harbor

Commercial Slip Fee	13.35	14.00	0.65
---------------------	-------	-------	------

Temporary Assignments

Less than 30 feet	10.05	10.55	0.50
30 feet - 44 feet	13.35	14.00	0.65
Over 44 feet	13.70	14.35	0.65

* Annual bill rate, monthly bill rate: \$1,194.59